



- vi. Marketing and distribution plan
  - vii. Address of planned location, branches and outlets(s), these must be lock-up shops-kiosks and mobile vendors are not allowed.
5. Details of Game procedures:
    - I. Game name
    - ii. Game number
    - iii. Ticket retail sale price
    - iv. Play Style
    - v. Play symbols and play captions
    - vi. Prize structure
    - vii. Approximate odds of winning each category of prize
    - viii. Method of determining prize winners
    - ix. Draw procedures where applicable
    - x. Operator's game rules and participants' code of practice
    - xi. Responsible Gaming Policies
  6. Financial information/projections
    - i. Management account of your organisation
    - ii. Company's bank statement for the last 1 (one) year
    - iii. Five years projected profit and loss account Balance sheet, Cash flow analysis-this should provide for the annual license fee and monthly.
    - iv. Nature and extent of financing and capital investment. Indicate if foreign investment is involved in the business and if any, terms of investment.
    - v. Capital budgets showing set up cost and asset schedule over 5 years
  7. Technical Requirements-other Games
    - I. General:
      - Detailed information about the applicant's partners/developers and extent of services to be provided
    - ii. ISO 27001-2013 certifications (Technical Partners)
    - iii. Detailed information on proposed technical topography including a schematic diagram clearly illustration the technical operational flow
    - iv. Proposed platform-self host or cloud based.
    - v. If cloud based, the contact information of the hosting company
    - vi. Decentralise license documentations and certifications

- vii. Back up policy and business continuity policy
  - viii. Data protection and recovery policy
  - ix. Accounting software
- Hardware:
- i. Detailed information on the type of servers to be used.
  - ii. Detailed information on firewall, routers etc.
  - iii. Redundancy implementation (if any)
- Software:
- I. Operating systems specifications
  - ii. Database application specifications
8. Processes and System Quality Assurance, ISO 9001-2015 certificates (Technical Partners)
  9. Due Diligence review of Technical Partners
  10. GLI 19-certification of the betting platform done by GLI Laboratories
- NOTE:
- LSIGA requires a minimum of 15 working days to conduct due diligence on every application.
  - As part of the application process, the applicant will be required to make a presentation before BSMMLB
  - Where the applicant satisfactorily fulfils the pre-approved requirements, an Approval in Principle (AIP) will be granted for 90 days.
  - The AIP is a temporary license; the substantive licence will only be issued on fulfilment of ALL conditions highlighted in the AIP



## GAMING CATEGORIES

**SCRATCH CARDS**

**OTHER GAMES**



**Benue State Sports  
Marketing and Lottery Board**

No. 11 Kashim Ibrahim Road  
Old GRA Makurdi, Benue State  
Phone: +2349033869075  
Email: [info@bsmlb.org](mailto:info@bsmlb.org)

[www.bsmlb.org](http://www.bsmlb.org)

# SCRATCH CARDS

Scratch Cards are a small token, usually made of cardboard, where one or more areas contains concealed prizes; this usually involves matching symbols, pictures, numbers or words

To conduct scratch card games in Lagos State, prospective operators must obtain approval/license from Lagos State Lottery and Gaming Authority BSMMLB

## REQUIREMENTS FOR SCRATCH CARDS LICENSE

1. Applicant letter.
2. Non-refundable fee of N1,000,000.00 (One Million Naira)
3. Details of Business Incorporation:
  - i. Certificate of Incorporation
  - ii. Share Capital Structure (Form CAC 2)
  - iii. Details of Directors (Form CAC 7)
4. A detailed business plan/proposal for the scratch card. The proposal should provide information and documentation on the following:
  - i. Address of registered office, branches and planned locations
  - ii. Names and profile of directors
  - iii. Tax clearance certificate of directors for the last 3 (three) years
  - iv. Description of operations and management structure
  - v. Management account of the organization
5. Details of Game procedures
  - i. Game name
  - ii. Game number
  - iii. Ticket retail sale price
  - iv. Play Style
  - v. Play symbols and play captions
  - vi. Prize structure
  - vii. Approximate odds and winning for each category of prize
  - viii. Method of determining prize winners
  - ix. Draw procedures where applicable
  - x. Operator's game rules and participants' code of practice
6. Financial information/Structure
  - i. Five-year projection: profit and loss account, balance sheet and cash flow analysis

- ii. Capital budgets and financing plan: source of finance, foreign investment and terms of investment (if any)
- iii. Applicant's bank statement for the last 1 (one year) in support of the financing plan
- iv. Marketing plan

## 7. Technical Requirements

- i. General:  
Detailed information about the applicant's technical partners/developers and extent of services to be provided
  - ii. ISO 27001-2013 certifications (Technical Partners)
  - iii. Detailed information on proposed technical topography including a schematic diagram clearly illustrating the technical operational flow.
  - iv. Proposed platform-self host or cloud based?
  - v. If cloud based, the contact information of the hosting company
  - vi. Datacentre license documentations and certifications
  - vii. Back up Policy and Business Continuity Policy
  - viii. Data Protection and Recovery Policy
  - ix. Accounting Software
  - x. Hardware:
    - i. Detailed Information on the type of servers to be used.
    - ii. Detailed information on firewall, routers etc.
    - iii. Redundancy implementations (if any)
  - xi. Software:
    - i. Operation Systems specifications
    - ii. Database application specifications
  8. Processes and System Quality Assurance. ISO 9001 2015 certificates (Technical Partners/Bookmakers)
  9. Due Diligence review of Technical Partners
  10. GLI 33-certification of the bookmakers betting platform done by GLI Laboratories
- NOTE:**  
Applicants are required to submit both hard copy and soft copy of their application on a USB stick  
LSIGA requires a minimum of 15 working days to conduct due diligence on every application

- As part of the application process, the applicant will be required to make a presentation before BSMMLB
- Where the applicant satisfactorily fulfils the pre-approved requirements, an Approval in Principle (AIP) will be granted for 90 days
- The AIP is a temporary license; the substantive license will only be issued on fulfilment of ALL conditions highlighted in the AIP.

for more information on scratch card, please email: [info@bsmmlb.org](mailto:info@bsmmlb.org)

# OTHER GAMES

1. An application letter
  2. Non-refundable application fee of N1,000,000.00 (One Million Naira)
  3. Documentary Evidence of Business Incorporation
    - i. Certification of Incorporation
    - ii. Memorandum & Articles of Incorporation
    - iii. A minimum share capital of N20,000,000 (Twenty Million Naira) (Form CAC 02)
  - iv. Details of Directors (Form C07)
  - v. Address of registered office and administrative office(s)
- Detailed business plan/proposal on the gaming scheme.  
The proposal should provide information and documentation on the following:
4. Business Structure
    - i. Address of Registered Office, Branches and Planned locations.
    - ii. Names and Profiles of Directors
    - iii. Tax clearance Certificate of Directors in the last 3 (three) years
    - iv. Description of Operations and Management Structure
    - v. An Industry Analysis that clearly demonstrates an understanding of the gaming industry. The analysis must include names of major players and market share